

## Detailed Income &amp; Expenditure by Budget Heading 23/01/2024

Month No: 9

Committee Report

	Actual Current Mth	Actual Year To Date	Current Annual Bud	Variance Annual Total	Committed Expenditure	Funds Available	% Spent
<b><u>The Watermark</u></b>							
<b>701 Information Centre</b>							
1005 Income	100	1,062	1,750	688			60.7%
1006 Income Caddy/Bin Liners	14	341	400	59			85.3%
1008 Sales Commission	19	39	100	61			38.8%
1021 Town Tourism Income	0	13	50	37			26.7%
Information Centre :- Income	<b>133</b>	<b>1,455</b>	<b>2,300</b>	<b>845</b>			<b>63.3%</b>
3000 Cost of Sales	43	586	750	164		164	78.1%
3001 Caddy Bags	0	177	150	(27)		(27)	118.0%
Information Centre :- Direct Expenditure	<b>43</b>	<b>763</b>	<b>900</b>	<b>137</b>	<b>0</b>	<b>137</b>	<b>84.8%</b>
3003 Tourism	0	28	750	722		722	3.7%
Information Centre :- Indirect Expenditure	<b>0</b>	<b>28</b>	<b>750</b>	<b>722</b>	<b>0</b>	<b>722</b>	<b>3.7%</b>
<b>Net Income over Expenditure</b>	<b>90</b>	<b>665</b>	<b>650</b>	<b>(15)</b>			
<b>705 Watermark Rooms</b>							
1000 Income Hall and Room Lettings	440	15,631	27,500	11,869			56.8%
1049 Income Equipment Hire	46	926	1,000	74			92.6%
1700 Income Grants	0	828	0	(828)			0.0%
Watermark Rooms :- Income	<b>486</b>	<b>17,385</b>	<b>28,500</b>	<b>11,115</b>			<b>61.0%</b>
3000 Cost of Sales	0	50	100	50		50	50.0%
Watermark Rooms :- Direct Expenditure	<b>0</b>	<b>50</b>	<b>100</b>	<b>50</b>	<b>0</b>	<b>50</b>	<b>50.0%</b>
4030 Advertising	0	83	300	218		218	27.5%
4180 Repairs and Renewals	0	0	200	200		200	0.0%
4200 Equipment	0	370	500	130		130	74.1%
4205 General Maintenance	0	796	350	(446)		(446)	227.3%
4215 Consumables	0	0	100	100		100	0.0%
4400 Salaries/Wages	310	4,135	5,000	865		865	82.7%
4899 Other Expenditure	0	144	0	(144)		(144)	0.0%
Watermark Rooms :- Indirect Expenditure	<b>310</b>	<b>5,528</b>	<b>6,450</b>	<b>922</b>	<b>0</b>	<b>922</b>	<b>85.7%</b>
<b>Net Income over Expenditure</b>	<b>175</b>	<b>11,807</b>	<b>21,950</b>	<b>10,143</b>			
<b>707 Cinema</b>							
1015 Income Cinema	3,138	26,898	49,000	22,102			54.9%
1860 Income Booking Fee	187	1,779	2,000	221			88.9%
1899 Income Miscellaneous	112	419	250	(169)			167.7%
Cinema :- Income	<b>3,438</b>	<b>29,096</b>	<b>51,250</b>	<b>22,154</b>			<b>56.8%</b>

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3000 Cost of Sales	3,315	12,313	23,500	11,187		11,187	52.4%
Cinema :- Direct Expenditure	<b>3,315</b>	<b>12,313</b>	<b>23,500</b>	<b>11,187</b>	<b>0</b>	<b>11,187</b>	<b>52.4%</b>
4030 Advertising	80	983	1,500	517		517	65.5%
4040 Telephone/Fax	63	570	700	130		130	81.4%
4200 Equipment	0	149	1,000	851		851	14.9%
4205 General Maintenance	0	1,976	1,500	(476)		(476)	131.8%
4207 WM Tickets Stock	0	150	150	0		0	100.0%
4208 Ticket Solve Fee	292	2,625	3,500	875		875	75.0%
4400 Salaries/Wages	523	4,137	11,000	6,863		6,863	37.6%
4730 Performing Rights	0	0	350	350		350	0.0%
Cinema :- Indirect Expenditure	<b>958</b>	<b>10,591</b>	<b>19,700</b>	<b>9,109</b>	<b>0</b>	<b>9,109</b>	<b>53.8%</b>
<b>Net Income over Expenditure</b>	<b>(836)</b>	<b>6,193</b>	<b>8,050</b>	<b>1,857</b>			
<u>708 Live Artists</u>							
1008 Sales Commission	0	8	150	142			5.6%
1016 Income Events	7,617	28,718	45,000	16,282			63.8%
1860 Income Booking Fee	187	1,779	2,000	221			88.9%
Live Artists :- Income	<b>7,804</b>	<b>30,505</b>	<b>47,150</b>	<b>16,645</b>			<b>64.7%</b>
4030 Advertising	80	983	1,500	517		517	65.5%
4200 Equipment	0	0	1,000	1,000		1,000	0.0%
4207 WM Tickets Stock	0	150	150	0		0	100.0%
4208 Ticket Solve Fee	292	2,625	3,500	875		875	75.0%
4400 Salaries/Wages	541	3,390	5,850	2,460		2,460	57.9%
4605 Event Costs	5,595	22,628	32,000	9,372		9,372	70.7%
4899 Other Expenditure	0	0	500	500		500	0.0%
Live Artists :- Indirect Expenditure	<b>6,507</b>	<b>29,776</b>	<b>44,500</b>	<b>14,724</b>	<b>0</b>	<b>14,724</b>	<b>66.9%</b>
<b>Net Income over Expenditure</b>	<b>1,297</b>	<b>729</b>	<b>2,650</b>	<b>1,921</b>			
<u>710 Coffee Shop/Catering</u>							
1100 Income - Coffee Shop	12,101	116,804	155,000	38,196			75.4%
1101 Income-Catering/Functions	1,494	13,016	26,000	12,984			50.1%
Coffee Shop/Catering :- Income	<b>13,595</b>	<b>129,820</b>	<b>181,000</b>	<b>51,180</b>			<b>71.7%</b>
3000 Cost of Sales	3,272	32,495	57,500	25,005		25,005	56.5%
Coffee Shop/Catering :- Direct Expenditure	<b>3,272</b>	<b>32,495</b>	<b>57,500</b>	<b>25,005</b>	<b>0</b>	<b>25,005</b>	<b>56.5%</b>
4152 Laundry	13	420	900	480		480	46.7%
4155 Cleaning Materials	0	30	250	220		220	12.0%
4180 Repairs and Renewals	214	214	2,000	1,786		1,786	10.7%

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4200 Equipment	0	411	1,000	589		589	41.1%
4202 Light Equipment	0	196	500	304		304	39.1%
4205 General Maintenance	0	687	500	(187)		(187)	137.4%
4215 Consumables	145	706	1,000	294		294	70.6%
4400 Salaries/Wages	10,127	94,043	113,450	19,407		19,407	82.9%
4470 Staff Uniforms	0	0	500	500		500	0.0%
4575 Stocktaking Fees	0	190	400	210		210	47.5%
4899 Other Expenditure	0	73	200	127		127	36.7%
Coffee Shop/Catering :- Indirect Expenditure	<b>10,498</b>	<b>96,970</b>	<b>120,700</b>	<b>23,730</b>	<b>0</b>	<b>23,730</b>	<b>80.3%</b>
<b>Net Income over Expenditure</b>	<b>(175)</b>	<b>355</b>	<b>2,800</b>	<b>2,445</b>			
<u>712 Bar</u>							
1005 Income	4,252	22,472	30,000	7,528			74.9%
Bar :- Income	<b>4,252</b>	<b>22,472</b>	<b>30,000</b>	<b>7,528</b>			<b>74.9%</b>
3000 Cost of Sales	(325)	6,709	11,000	4,291		4,291	61.0%
Bar :- Direct Expenditure	<b>(325)</b>	<b>6,709</b>	<b>11,000</b>	<b>4,291</b>	<b>0</b>	<b>4,291</b>	<b>61.0%</b>
4155 Cleaning Materials	0	0	50	50		50	0.0%
4180 Repairs and Renewals	0	0	1,000	1,000		1,000	0.0%
4200 Equipment	0	0	500	500		500	0.0%
4202 Light Equipment	0	35	100	65		65	35.0%
4215 Consumables	0	0	150	150		150	0.0%
4400 Salaries/Wages	605	5,418	12,450	7,032		7,032	43.5%
4575 Stocktaking Fees	0	190	400	210		210	47.5%
Bar :- Indirect Expenditure	<b>605</b>	<b>5,643</b>	<b>14,650</b>	<b>9,007</b>	<b>0</b>	<b>9,007</b>	<b>38.5%</b>
<b>Net Income over Expenditure</b>	<b>3,972</b>	<b>10,120</b>	<b>4,350</b>	<b>(5,770)</b>			
<u>720 Watermark Buildings</u>							
1002 Income - Feed In Tariff	0	179	250	71			71.5%
1003 Inc. Watermark Management Fee	0	0	3,000	3,000			0.0%
1013 Auditorium Fund	22	334	0	(334)			0.0%
1899 Income Miscellaneous	0	19	0	(19)			0.0%
Watermark Buildings :- Income	<b>22</b>	<b>531</b>	<b>3,250</b>	<b>2,719</b>			<b>16.3%</b>
4000 Printing and Stationery	1	270	500	230		230	53.9%
4005 Photocopier Costs	23	459	1,000	541		541	45.9%
4006 Photocopier Lease	0	868	1,200	332		332	72.3%
4040 Telephone/Fax	115	1,109	1,750	641		641	63.4%
4055 Postage	0	0	50	50		50	0.0%

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4080 Computer and Internet	264	2,571	3,000	429		429	85.7%
4090 Website	0	28	300	272		272	9.5%
4110 Rates	882	7,940	9,216	1,276		1,276	86.2%
4115 Water	181	3,247	2,500	(747)		(747)	129.9%
4120 Electric	1,191	11,007	15,100	4,093		4,093	72.9%
4121 Gas	172	1,765	3,520	1,755		1,755	50.1%
4125 Erme Court Service Charge	1,181	5,062	5,500	438		438	92.0%
4130 Insurance	0	4,537	4,150	(387)		(387)	109.3%
4150 Cleaners	891	7,233	11,500	4,267		4,267	62.9%
4155 Cleaning Materials	129	1,007	1,750	743		743	57.5%
4157 Trade Waste	84	705	1,000	295		295	70.5%
4160 Cleaning Hygiene	0	124	200	76		76	62.0%
4176 Alarms/Security	0	140	700	560		560	20.0%
4178 Safety Inspections	0	963	700	(263)		(263)	137.6%
4200 Equipment	0	204	500	296		296	40.9%
4202 Light Equipment	0	4	100	96		96	3.7%
4205 General Maintenance	(2,017)	1,935	12,000	10,065		10,065	16.1%
4211 Lift Maintenance	0	1,027	750	(277)		(277)	137.0%
4400 Salaries/Wages	1,880	16,579	19,500	2,921		2,921	85.0%
4430 Staff Training	24	213	500	288		288	42.5%
4550 Credit Card Charges	598	4,967	4,000	(967)		(967)	124.2%
4555 Legal Fees	0	163	200	37		37	81.5%
4730 Performing Rights	0	0	700	700		700	0.0%
Watermark Buildings :- Indirect Expenditure	<b>5,599</b>	<b>74,128</b>	<b>101,886</b>	<b>27,758</b>	<b>0</b>	<b>27,758</b>	<b>72.8%</b>
<b>Net Income over Expenditure</b>	<b>(5,577)</b>	<b>(73,597)</b>	<b>(98,636)</b>	<b>(25,039)</b>			
<b>751 Ivybridge Business Centre</b>							
1002 Income - Feed In Tariff	0	100	150	50			66.6%
1010 Rental Income	3,615	37,031	42,500	5,469			87.1%
1011 Virtual Offices Income	20	180	250	70			72.0%
1017 Service Charge Income	1,070	9,435	11,000	1,565			85.8%
Ivybridge Business Centre :- Income	<b>4,705</b>	<b>46,745</b>	<b>53,900</b>	<b>7,155</b>			<b>86.7%</b>
4040 Telephone/Fax	271	2,424	3,500	1,076		1,076	69.3%
4080 Computer and Internet	0	17	500	483		483	3.4%
4110 Rates	125	1,123	1,280	158		158	87.7%
4115 Water	13	264	200	(64)		(64)	132.1%
4120 Electric	665	6,147	8,000	1,853		1,853	76.8%
4121 Gas	96	986	2,000	1,014		1,014	49.3%
4125 Erme Court Service Charge	659	2,827	3,750	923		923	75.4%

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4130 Insurance	0	703	750	47		47	93.7%
4150 Cleaners	223	1,836	3,000	1,164		1,164	61.2%
4155 Cleaning Materials	62	265	500	235		235	53.0%
4157 Trade Waste	35	306	350	44		44	87.5%
4160 Cleaning Hygiene	0	69	100	31		31	69.3%
4176 Alarms/Security	0	67	350	283		283	19.1%
4178 Safety Inspections	0	453	200	(253)		(253)	226.4%
4200 Equipment	0	0	350	350		350	0.0%
4205 General Maintenance	(65)	1,528	4,500	2,972		2,972	33.9%
4211 Lift Maintenance	0	574	250	(324)		(324)	229.4%
Ivybridge Business Centre :- Indirect Expenditure	<b>2,084</b>	<b>19,587</b>	<b>29,580</b>	<b>9,993</b>	<b>0</b>	<b>9,993</b>	<b>66.2%</b>
<b>Net Income over Expenditure</b>	<b>2,621</b>	<b>27,158</b>	<b>24,320</b>	<b>(2,838)</b>			
The Watermark :- Income	<b>34,434</b>	<b>278,009</b>	<b>397,350</b>	<b>119,341</b>			<b>70.0%</b>
Expenditure	<b>32,865</b>	<b>294,579</b>	<b>431,216</b>	<b>136,637</b>	<b>0</b>	<b>136,637</b>	<b>68.3%</b>
<b>Movement to/(from) Gen Reserve</b>	<b>1,568</b>	<b>(16,570)</b>					
Grand Totals:- Income	<b>34,434</b>	<b>278,009</b>	<b>397,350</b>	<b>119,341</b>			<b>70.0%</b>
Expenditure	<b>32,865</b>	<b>294,579</b>	<b>431,216</b>	<b>136,637</b>	<b>0</b>	<b>136,637</b>	<b>68.3%</b>
<b>Net Income over Expenditure</b>	<b>1,568</b>	<b>(16,570)</b>	<b>(33,866)</b>	<b>(17,296)</b>			
<b>Movement to/(from) Gen Reserve</b>	<b>1,568</b>	<b>(16,570)</b>					